



# SENIOR STRATEGIC SOURCER(m/f) NETWORK (NT) Managed Services ISSY-LES-MOULINEAUX

## WORKING FOR BUYIN

Founded in 2011 by Deutsche Telekom and Orange, BuyIn delivers strategic procurement services combining more than 25 billion euros of annual spend. This leads to sustainable economies of scale and savings based on analytics and benchmarks across millions of price points in 40+ markets.

The Network (NT) procurement domain bears worldwide commercial responsibility for the categories of Radio Access, Infrastructure, Wireline Access and Backhaul Transmission, Core Control & IP Layer, Managed Services, as well as for the corresponding services.



## YOUR RESPONSIBILITIES

As a Senior Strategic Sourcer (m/f) you will lead procurement projects of higher complexity at corporate and local level as well as the relationship with selected suppliers of bigger size. You drive the implementation of the global category strategy and define/execute project strategies. You are also responsible for the achievement of targets and provide continued support to countries on signed deals during the whole contract duration. This includes the following duties:

- Analyze and manage the countries demands as set out in the Demand Plan Tool
- Lead demand-based RFPs & RFQs and support countries during implementation phases
- Define/execute cost optimization levers and realization plans
- Perform active contract controlling and manage change requests for contracts in place
- Negotiate complex Managed Services deals with potential of cross leveraging between domains and groups, and share lessons learned

## YOUR PROFILE

You hold a University degree or an MBA in the area of Procurement, Business Administration, Economics, Business Information Technology or a qualification of the same level.

You also possess the following skills and experience:

- Professional experience in procurement of 5+ years minimum
- Very good knowledge of telecommunication or network technologies
- Experience in managing customers, stakeholders and suppliers autonomously
- Very good knowledge of contract law
- High ability to structure internal and external communication
- Good knowledge of the African countries environment
- Experience in working on Managed Services projects
- Capacity to work on a multi-cultural and fast-changing environment
- Fluency in English and French, German as a plus
- Willingness and flexibility to travel

## YOUR CHANCE

In our business, we create innovative IT and telecommunications solutions. Flat hierarchies, a medium-sized company structure, simple workflows: BuyIn gives you the opportunity to actively realize your potential in an innovative and flexible working environment.

Join our team – we look forward to hearing from you [[contact martine.garrigues@buyin.pro](mailto:contact.martine.garrigues@buyin.pro)]!

Special Needs candidates will be considered preferentially in case of equal qualification.